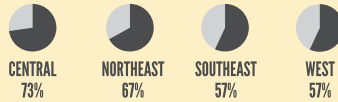


# CHILDREN'S MIRACLE NETWORK HOSPITALS — COVID-19 IMPACT

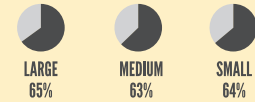


**90 hospital responses.**  
Represents 64% of the US Markets.

## AREA PARTICIPATION



## MARKET SIZE REPRESENTATION

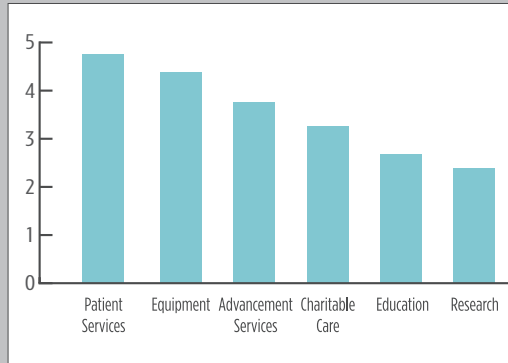


## FUNDING NEEDS



**PATIENT SERVICES IS THE GREATEST AREA OF FUNDING NEED**

Minimum funding need based on hospitals' responses total **\$451 million**. Projecting this number out to the rest of the US markets, the minimum funding need exceeds **\$820 million**.



## CARES ACT FUNDING

**91% OF HOSPITALS RESPONDING RECEIVED FUNDS**

Reported dollars received totaled **approximately \$1.6 billion**. Average funding received per hospitals equals **\$27.3 million**. This represents **40%** of the average reported revenue loss per hospital.

## TELEMEDICINE & EQUIPMENT

are the greatest areas of new funding needs

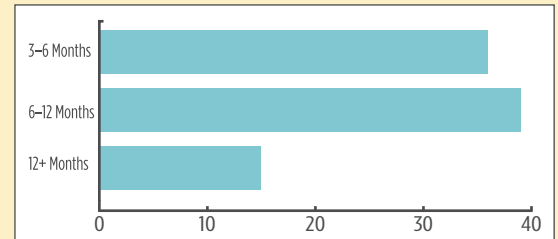
**43%** of hospital respondents are working on a COVID-19 vaccine

## REVENUE IMPACT

**78%** of hospitals are losing more than **\$7.5 MILLION PER MONTH**

**43%** are currently losing more than **\$15 million in revenue** each month

**Duration of Expected Losses:** **36% of hospitals responding project the losses to continue for 3-6 months.** 39% of hospitals project losses to continue for 6-12 months and 15% expect them to continue for 12+ months.



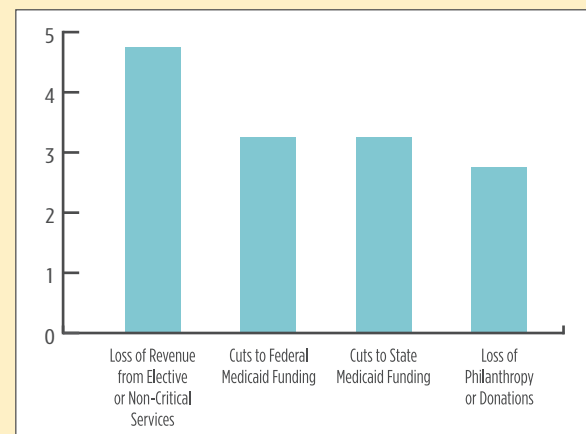
Minimum reported **TOTAL REVENUE LOSSES** for hospitals responding adds up to **\$5.7 BILLION**



**AVERAGE REVENUE LOSS IS \$67 MILLION PER HOSPITAL**

( Losses represent an average of **23%** of hospitals' revenue )

**LOSS OF REVENUE FROM ELECTIVE OR NON-CRITICAL SERVICES is the greatest area of concern.** Patterns are consistent across area and market size.



30% of hospitals responding project **UNRESTRICTED FUNDRAISING LOSS OF \$1-5 MILLION**

**55%** of hospitals said loss would be **\$1 million or less**



Losses represent an average of **22% of hospitals' unrestricted fundraising**

## LOOKING AHEAD

**67%**

of hospitals responding indicated that they **will not be able to meet their needs in the next year without increases in donations**

**FACILITIES AND NON-ESSENTIAL STAFF ARE AT THE GREATEST RISK,**

followed by non-reimbursed patient programs such as child life and art therapy.



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KIDS' HEALTH

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THE FUTURE